

Individuals and businesses obtain financial advice from an experienced team guided by Barry Laberge, a Certified Financial Planner at Selectpath. Barry and his team are dedicated to ensuring clients receive comprehensive financial advice and first class service.



Barry Laberge, CFP, CLU, ChFC, RPA

CERTIFIED FINANCIAL PLANNER

Barry's career in the financial services industry began in 1985. His depth of knowledge comes courtesy of many years experience at one of Canada's largest financial service providers.

SPECIALTIES:

Barry is especially seasoned in retirement planning. His vast experience in individual counseling, coupled with his dedication to continued learning, makes Barry a celebrated member of the Selectpath team. Barry concentrates on Group Retirement Services, providing financial planning advice to members of group RRSP and defined contribution pension plans.

DEGREES & DESIGNATIONS:

- Bachelor of Commerce, Concordia University
- Professional Credentials of Certified Financial Planner (CFP)
- Chartered Life Underwriter (CLU)
- Chartered Financial Consultant (Ch.F.C.)
- Retirement Planning Associate (RPA)

INDUSTRY ASSOCIATIONS:

Barry is a member in good standing of the following professional organizations, and subscribes to their respective codes of ethics and standards of conduct:

- Advocis – The Financial Advisors Association of Canada
- Financial Planners Standards Council (FPSC)



Laurie McKillop

CLIENT SERVICE REPRESENTATIVE



Tanya Cahill

CLIENT SERVICE REPRESENTATIVE



OUR APPROACH TO Financial Planning

Working Together

HOW YOU CHOOSE TO WORK WITH A SELECTPATH ADVISOR IS UP TO YOU.

Selectpath Advisors are experienced and educated professionals dedicated to finding the best solutions for each of our unique clients. But before we begin working with clients, we clearly communicate how we might work together. It's important that we establish expectations and roles for each involved.

At Selectpath, we understand that each of our clients is different. They have unique situations, aptitudes and varied degrees of readiness when considering working with or changing financial advisors. We welcome you to choose how you wish to engage our services, in a way that fits your unique situation.

We are not tied to any one investment product or company. Because we provide a vast array of different products from a number of quality companies, we can recommend the financial instruments that best fit your goals.

Our firm of professionally qualified financial advisors and exceptional support staff will explore the best strategies for helping you achieve success and security. We promise to guide you through a financial planning process that's right for you—Selectpath will put you on *The RIGHT Path*®.



All account representatives are sponsored by Manulife Securities Investment Services Inc., a Mutual Fund Dealer. Please note the following: Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the fund's simplified prospectus before investing. Mutual Fund Securities are not guaranteed. Their values change frequently and past performance may not be repeated. This is intended for use by residents of the Province of Ontario. Manulife Securities and the block design are registered service marks and trade marks of The Manufacturers Life Insurance Company and are used by it and its affiliates including Manulife Securities Investment Services Inc.

INVESTMENT MANAGEMENT

- GICs, Segregated Funds, Annuities
- Banking Products including High Yield Bank Accounts, Investment Loans

TAX PLANNING SERVICES

- Tax Free Savings Accounts
- Registered Retirement Savings Plans, Registered Retirement Income Funds, Life Income Funds
- Individual Pension Plans
- Registered Education Savings Plans
- Tax Sheltered Life Insurance
- Group Retirement Plans

THROUGH MANULIFE SECURITIES WE PROVIDE:

- Access to mutual funds and investment products from over 70 different companies
- Registered and non-registered accounts to hold investments
- Principle Protected Notes

INSURANCE & LIVING BENEFITS

- Estate Conservation
- Family Protection including Mortgage Insurance
- Business Protection including Key Person, Buy-Sell, Succession Planning
- Critical Illness and Long Term Care
- Individual Long Term Disability
- Owner-Executive Disability Carve-Outs and WSIB Alternatives
- Individual and Group Health and Dental Insurance
- Out of Country Medical Coverage