

Individuals and businesses obtain financial advice from an experienced team guided by Rob Kimball, a Financial Planner at Selectpath. Rob and his team are dedicated to ensuring clients receive comprehensive financial advice and first class service.



## Rob Kimball, CSA, RHU

### FINANCIAL PLANNER

Rob's career in the financial services industry began in 1989. Prior to joining the Selectpath team and establishing himself as an independent investment and insurance advisor, he worked as the brokerage consultant for the world's largest disability income supplier.

#### SPECIALTIES:

Rob specializes in comprehensive financial planning, with a particular focus on individuals seeking to accelerate wealth accumulation. Rob's exceptional knowledge in structuring investment portfolios, along with proven experience in life and disability insurance, make him a well-rounded financial advisor.

#### DEGREES & DESIGNATIONS:

- Bachelor of Arts, Economics, University of Western Ontario
- Professional Credentials of Registered Health Underwriter (RHU) and Certified Senior Advisor (CSA). Currently completing Certified Financial Planner (CFP) designation.

#### INDUSTRY ASSOCIATIONS:

Rob is a member in good standing of the following professional organizations and associations, and subscribes to their respective codes of ethics and standards of conduct:

- Advocis – The Financial Advisors Association of Canada
- Canadian Association of Family Enterprise (CAFE)
- Ambassador for the "Legacies for Tomorrow" Planned Giving Program at Western University



**Laurie McKillop**

CLIENT SERVICE REPRESENTATIVE



**Tanya Cahill**

CLIENT SERVICE REPRESENTATIVE



## OUR APPROACH TO Financial Planning

### Working Together

HOW YOU CHOOSE TO WORK WITH A SELECTPATH ADVISOR IS UP TO YOU.

Selectpath Advisors are experienced and educated professionals dedicated to finding the best solutions for each of our unique clients. But before we begin working with clients, we clearly communicate how we might work together. It's important that we establish expectations and roles for each involved.

At Selectpath, we understand that each of our clients are different. They have unique situations, aptitudes and varied degrees of readiness when considering working with or changing financial advisors. We welcome you to choose how you wish to engage our services, in a way that fits your unique situation.

We are not tied to any one investment product or company. Because we provide a vast array of different products from a number of quality companies, we can recommend the financial instruments that best fit your goals.

Our firm of professionally qualified financial advisors and exceptional support staff will explore the best strategies for helping you achieve success and security. We promise to guide you through a financial planning process that's right for you—Selectpath will put you on *The RIGHT Path*®.



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#### INVESTMENT MANAGEMENT

- GICs, Segregated Funds, Annuities
- Banking Products including High Yield Bank Accounts, Investment Loans

#### TAX PLANNING SERVICES

- Tax Free Savings Accounts
- Registered Retirement Savings Plans, Registered Retirement Income Funds, Life Income Funds
- Individual Pension Plans
- Registered Education Savings Plans
- Tax Sheltered Life Insurance
- Group Retirement Plans

#### THROUGH MANULIFE SECURITIES WE PROVIDE:

- Access to mutual funds and investment products from over 70 different companies
- Registered and non-registered accounts to hold investments
- Principle Protected Notes

#### INSURANCE & LIVING BENEFITS

- Estate Conservation
- Family Protection including Mortgage Insurance
- Business Protection including Key Person, Buy-Sell, Succession Planning
- Critical Illness and Long Term Care
- Individual Long Term Disability
- Owner-Executive Disability Carve-Outs and WSIB Alternatives
- Individual and Group Health and Dental Insurance
- Out of Country Medical Coverage